

PRESS RELEASE

For Immediate Release

High-tech subsidiary of Sealaska opens office in Kake

Kake, Alaska April 2011

Managed Business Solutions (MBS), a subsidiary of the Sealaska Corporation, has opened an office in the remote village of Kake in Southeast Alaska.

"We are bringing new industry to the people of Kake," MBS President and CEO Jon Duncan said. "The knowledge and experience they now have access to is so important as the global information economy unfolds. Our Kake team is going to get professional experience that they can leverage down entirely new career paths."

As a provider of information technology services to small and mid-sized firms around the globe, MBS brought in its own T1 fiber-optic line "so that our colleagues in Kake will feel like they are right down the street from us," said Duncan. "Just like the employees we have around the rest of the world," he added.

As word of the MBS office opening trickled through the village of Kake —where employment options include government positions, seasonal fisherman and loggers—the most common questions were, "What are they making and what are they selling?" Mona Evans, a Sealaska tribal member shareholder and new MBS hire, said, "This office represents an opportunity for professional development that didn't exist here before."



"Kake has really suffered economic hardship with the loss of fishing and logging jobs. It feels really hopeful that the company selected Kake out of all places."
– Sheryl Skeek, Sealaska tribal member shareholder and new MBS hire

Four of the five staff hired for the new MBS office are from Kake, and one relocated from Craig, Alaska. They will be involved in core business operations, and support business projects like the construction of a data center in Colorado for the U.S. Bureau of Prisons.

"Kake has really suffered economic hardship," said Sheryl Skeek, a 46-year-old Sealaska tribal member shareholder and MBS employee. "It's a real relief to have a technology company here in Kake."

Sealaska bought MBS, an 8(a) certified government contracting firm, in 2009, and hired Duncan away from Oracle, a world leader in business software and hardware development.

In the long run, Duncan is betting that Kake can support more than this five-person office, and he hopes to attract the kind of data-processing center that U.S. corporations have been locating overseas in recent years. As in other countries, workers might not need a high skill level to start, but the opportunity to be trained on the job. However, Southeast Alaska would provide workers who speak American English and are located in a similar time zone. And

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with its 8(a) certification and standing as an Alaska Native-owned subsidiary, MBS could appeal to big corporations with diversity goals.

MBS has additional offices in Washington, D.C., and Amsterdam, and staff in Argentina, Malaysia, Singapore, the U.K, France and Israel.

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